

Colgate-Palmolive Company

Non-GAAP Reconciliations

For the Three Months Ended September 30, 2021 and 2020

(Dollars in Millions Except Per Share Amounts) (Unaudited)

	2021	2020	
Selling, General and Administrative Expenses			
Selling, general and administrative expenses, GAAP	\$ 1,636	\$ 1,518	
Global Growth and Efficiency Program	—	3	
Selling, general and administrative expenses, non-GAAP	<u>\$ 1,636</u>	<u>\$ 1,521</u>	
Other (Income) Expense, Net			
Other (income) expense, net, GAAP	\$ 20	\$ 4	
Global Growth and Efficiency Program	—	13	
Other (income) expense, net, non-GAAP	<u>\$ 20</u>	<u>\$ 17</u>	
Operating Profit			
Operating profit, GAAP	\$ 967	\$ 1,018	(5)%
Global Growth and Efficiency Program	—	(16)	
Operating profit, non-GAAP	<u>\$ 967</u>	<u>\$ 1,002</u>	<u>(3)%</u>
Operating Profit Margin			
Operating profit margin, GAAP	21.9 %	24.5 %	(260)
Global Growth and Efficiency Program	— %	(0.4)%	
Operating profit margin, non-GAAP	<u>21.9 %</u>	<u>24.1 %</u>	<u>(220)</u>
Interest (Income) Expense, Net			
Interest (income) expense, net, GAAP	\$ 98	\$ 36	
Loss on early extinguishment of debt	(75)	—	
Interest (income) expense, net, non-GAAP	<u>\$ 23</u>	<u>\$ 36</u>	

Table 8
Continued

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(Dollars in Millions Except Per Share Amounts) (Unaudited)

	2021					
	Income Before Income Taxes	Provision For Income Taxes ⁽¹⁾	Net Income Including Noncontrolling Interests	Net Income Attributable To Colgate- Palmolive Company	Effective Income Tax Rate ⁽²⁾	Diluted Earnings Per Share
As Reported GAAP	\$ 853	\$ 172	\$ 681	\$ 634	20.2 %	\$ 0.75
Loss on early extinguishment of debt	75	20	55	55	0.5 %	0.06
Non-GAAP	<u>\$ 928</u>	<u>\$ 192</u>	<u>\$ 736</u>	<u>\$ 689</u>	<u>20.7 %</u>	<u>\$ 0.81</u>
	2020					
	Income Before Income Taxes	Provision For Income Taxes ⁽¹⁾	Net Income Including Noncontrolling Interests	Net Income Attributable To Colgate- Palmolive Company	Effective Income Tax Rate ⁽²⁾	Diluted Earnings Per Share
As Reported GAAP	\$ 967	\$ 222	\$ 745	\$ 698	23.0 %	\$ 0.81
Global Growth and Efficiency Program	(16)	(3)	(13)	(13)	— %	(0.02)
Non-GAAP	<u>\$ 951</u>	<u>\$ 219</u>	<u>\$ 732</u>	<u>\$ 685</u>	<u>23.0 %</u>	<u>\$ 0.79</u>

The impact of non-GAAP adjustments may not necessarily equal the difference between “GAAP” and “non-GAAP” as a result of rounding.

Notes:

(1) The income tax effect on non-GAAP items is calculated based upon the tax laws and statutory income tax rates applicable in the tax jurisdiction(s) of the underlying non-GAAP adjustment.

(2) The impact of non-GAAP items on the Company’s effective tax rate represents the difference in the effective tax rate calculated with and without the non-GAAP adjustment on Income before income taxes and Provision for income taxes.