

Table 8

Colgate-Palmolive Company

Non-GAAP Reconciliations

For the Three Months Ended June 30, 2026 and 2025

(Dollars in Millions Except Per Share Amounts) (Unaudited)

Gross Profit		2026	2025		
Gross profit, GAAP		\$ 3,296	\$ 3,069		
Strategic Growth and Productivity Program		2	—		
Gross profit, non-GAAP		<u>\$ 3,297</u>	<u>\$ 3,069</u>		
Selling, General and Administrative Expenses		2026	2025		
Selling, general and administrative expenses, GAAP		\$ 2,130	\$ 1,963		
Strategic Growth and Productivity Program		(7)	—		
Selling, general and administrative expenses, non-GAAP		<u>\$ 2,122</u>	<u>\$ 1,963</u>		
Selling, General and Administrative Expenses as a Percentage of Net Sales		2026	2025	Basis Point	Change
Selling, general and administrative expenses as a percentage of Net sales, GAAP		39.7 %	38.4 %		130
Strategic Growth and Productivity Program		(0.1)%	— %		
Selling, general and administrative expenses as a percentage of Net sales, non-GAAP		<u>39.6 %</u>	<u>38.4 %</u>		<u>120</u>
Other (Income) Expense, Net		2026	2025		
Other (income) expense, net, GAAP		\$ 150	\$ 26		
Strategic Growth and Productivity Program		(120)	—		
Acquisition-related costs		—	(9)		
Other (income) expense, net, non-GAAP		<u>\$ 30</u>	<u>\$ 17</u>		
Operating Profit		2026	2025	% Change	
Operating profit, GAAP		\$ 1,016	\$ 1,080	(6)%	
Strategic Growth and Productivity Program		129	—		
Acquisition-related costs		—	9		
Operating profit, non-GAAP		<u>\$ 1,145</u>	<u>\$ 1,089</u>	<u>5 %</u>	
Operating Profit Margin		2026	2025	Basis Point	Change
Operating profit margin, GAAP		19.0 %	21.1 %		(210)
Strategic Growth and Productivity Program		2.4 %	— %		
Acquisition-related costs		— %	0.2 %		
Operating profit margin, non-GAAP		<u>21.4 %</u>	<u>21.3 %</u>		<u>10</u>

Note: The impact of non-GAAP adjustments may not necessarily equal the difference between “GAAP” and “non-GAAP” as a result of rounding.

Table 8
Continued

Colgate-Palmolive Company

Non-GAAP Reconciliations

For the Three Months Ended June 30, 2026 and 2025

(Dollars in Millions Except Per Share Amounts) (Unaudited)

	2026						
	Income Before Income Taxes	Provision For Income Taxes ⁽¹⁾	Net Income Including Noncontrolling Interests	Less: Income Attributable to Noncontrolling Interests	Net Income Attributable To Colgate-Palmolive Company	Effective Income Tax Rate ⁽²⁾	Diluted Earnings Per Share
As Reported GAAP	\$ 950	\$ 231	\$ 719	\$ 26	\$ 693	24.3 %	\$ 0.86
Strategic Growth and Productivity Program	129	24	105	1	104	(0.7)%	0.13
Non-GAAP	<u>\$ 1,079</u>	<u>\$ 255</u>	<u>\$ 824</u>	<u>\$ 27</u>	<u>\$ 797</u>	<u>23.6 %</u>	<u>\$ 0.99</u>
	2025						
	Income Before Income Taxes	Provision For Income Taxes ⁽¹⁾	Net Income Including Noncontrolling Interests	Less: Income Attributable to Noncontrolling Interests	Net Income Attributable To Colgate-Palmolive Company	Effective Income Tax Rate ⁽²⁾	Diluted Earnings Per Share
As Reported GAAP	\$ 1,007	\$ 234	\$ 773	\$ 30	\$ 743	23.2 %	\$ 0.91
Acquisition-related costs	9	2	7	—	7	— %	0.01
Non-GAAP	<u>\$ 1,016</u>	<u>\$ 236</u>	<u>\$ 780</u>	<u>\$ 30</u>	<u>\$ 750</u>	<u>23.2 %</u>	<u>\$ 0.92</u>

The impact of non-GAAP adjustments may not necessarily equal the difference between “GAAP” and “non-GAAP” as a result of rounding.

Notes:

(1) The income tax effect on non-GAAP items is calculated based upon the tax laws and statutory income tax rates applicable in the tax jurisdiction(s) of the underlying non-GAAP adjustment.

(2) The impact of non-GAAP items on the Company’s effective tax rate represents the difference in the effective tax rate calculated with and without the non-GAAP adjustment on Income before income taxes and Provision for income taxes.