

Table 9

Colgate-Palmolive Company

Non-GAAP Reconciliations

For the Six Months Ended June 30, 2026 and 2025

(Dollars in Millions Except Per Share Amounts) (Unaudited)

Gross Profit		2026	2025		
Gross profit, GAAP		\$ 6,522	\$ 6,056		
Strategic Growth and Productivity Program		2	—		
Gross profit, non-GAAP		<u>\$ 6,524</u>	<u>\$ 6,056</u>		
Selling, General and Administrative Expenses		2026	2025		
Selling, general and administrative expenses, GAAP		\$ 4,206	\$ 3,861		
Strategic Growth and Productivity Program		(13)	—		
ERISA litigation matter		—	(15)		
Selling, general and administrative expenses, non-GAAP		<u>\$ 4,194</u>	<u>\$ 3,845</u>		
Selling, General and Administrative Expenses as a Percentage of Net Sales		2026	2025	Basis Point	Change
Selling, general and administrative expenses as a percentage of Net sales, GAAP		39.4 %	38.5 %		90
Strategic Growth and Productivity Program		(0.2)%	— %		
ERISA litigation matter		— %	(0.1)%		
Selling, general and administrative expenses as a percentage of Net sales, non-GAAP		<u>39.2 %</u>	<u>38.4 %</u>		<u>80</u>
Other (Income) Expense, Net		2026	2025		
Other (income) expense, net, GAAP		\$ 336	\$ 39		
Strategic Growth and Productivity Program		(285)	—		
Acquisition-related costs		—	(9)		
Other (income) expense, net, non-GAAP		<u>\$ 51</u>	<u>\$ 30</u>		
Operating Profit		2026	2025	% Change	
Operating profit, GAAP		\$ 1,980	\$ 2,156	(8)%	
Strategic Growth and Productivity Program		300	—		
ERISA litigation matter		—	15		
Acquisition-related costs		—	9		
Operating profit, non-GAAP		<u>\$ 2,279</u>	<u>\$ 2,181</u>		<u>5 %</u>
Operating Profit Margin		2026	2025	Basis Point	Change
Operating profit margin, GAAP		18.5 %	21.5 %		(300)
Strategic Growth and Productivity Program		2.8 %	— %		
ERISA litigation matter		— %	0.2 %		
Acquisition-related costs		— %	0.1 %		
Operating profit margin, non-GAAP		<u>21.3 %</u>	<u>21.8 %</u>		<u>(50)</u>
Non-Service Related Postretirement Costs		2026	2025		
Non-service related postretirement costs, GAAP		\$ 47	\$ 95		
Strategic Growth and Productivity Program		(5)	—		
ERISA litigation matter		—	(50)		
Non-service related postretirement costs, non-GAAP		<u>\$ 41</u>	<u>\$ 45</u>		

Note: The impact of non-GAAP adjustments may not necessarily equal the difference between “GAAP” and “non-GAAP” as a result of rounding.

Table 9
Continued

Colgate-Palmolive Company

Non-GAAP Reconciliations

For the Six Months Ended June 30, 2026 and 2025

(Dollars in Millions Except Per Share Amounts) (Unaudited)

2026						
	Income Before Income Taxes	Provision For Income Taxes ⁽¹⁾	Net Income Including Noncontrolling Interests	Less: Income Attributable to Noncontrolling Interests	Net Income Attributable To Colgate- Palmolive Company	Diluted Earnings Per Share
As Reported GAAP	\$ 1,842	\$ 441	\$ 1,401	\$ 62	\$ 1,339	23.9 %
Strategic Growth and Productivity Program	305	61	244	2	242	(0.5)%
Non-GAAP	<u>\$ 2,147</u>	<u>\$ 502</u>	<u>\$ 1,645</u>	<u>\$ 64</u>	<u>\$ 1,581</u>	<u>23.4 %</u>
2025						
	Income Before Income Taxes	Provision For Income Taxes ⁽¹⁾	Net Income Including Noncontrolling Interests	Less: Income Attributable to Noncontrolling Interests	Net Income Attributable To Colgate- Palmolive Company	Diluted Earnings Per Share
As Reported GAAP	\$ 1,959	\$ 460	\$ 1,499	\$ 66	\$ 1,433	23.5 %
ERISA litigation matter	65	12	53	—	53	(0.1)%
Acquisition-related costs	9	2	7	—	7	— %
Non-GAAP	<u>\$ 2,034</u>	<u>\$ 475</u>	<u>\$ 1,559</u>	<u>\$ 66</u>	<u>\$ 1,493</u>	<u>23.4 %</u>

The impact of non-GAAP adjustments may not necessarily equal the difference between “GAAP” and “non-GAAP” as a result of rounding.

Notes:

(1) The income tax effect on non-GAAP items is calculated based upon the tax laws and statutory income tax rates applicable in the tax jurisdiction(s) of the underlying non-GAAP adjustment.

(2) The impact of non-GAAP items on the Company’s effective tax rate represents the difference in the effective tax rate calculated with and without the non-GAAP adjustment on Income before income taxes and Provision for income taxes.